



Y A C H T S M E N  
I N T E R N A T I O N A L

# OUR POINT OF DIFFERENCE

## A FULL-SERVICE YACHTING COMPANY



### SALE & PURCHASE

Sale & purchase isn't just about selling boats, it's enabling our clients to realise their dreams, providing both buyers and sellers with peace of mind, clear and concise communication, and ensuring that both parties get the greatest return on investment. From first point of contact, the service is personalised and attentive. Our brokers have decades worth of industry knowledge and expertise, across a broad range of vessels, catering to clients both within Australia and overseas. Facilitating the success of the brokerage team is the seamless communication and support that is provided across all departments of the company - truly a full-service yachting experience that's efficient, cost-effective and tailored to the client.



### CHARTER

Under the skilful management of Chloe James, our charter department is client-focused from start to finish. As ex-Superyacht crew, Chloe has a deep understanding of what makes a charter memorable, a truly immersive and luxurious experience from the second the guests step on board. This invaluable knowledge allows for tailor-made itineraries in some of the world's most sought-after charter destinations, paired with the most luxurious vessels, delectable menus and 6-star service.

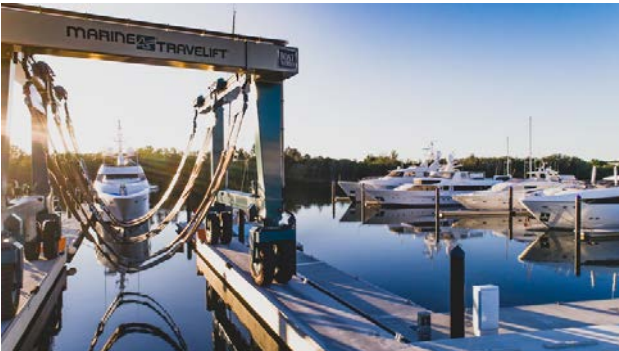


### CREW PLACEMENT

Spearheaded by ex-Superyacht Chief Stewardess Janita Allwright, crew placement from Yachtsmen International is designed to create a seamless process for Captains and Owners alike. Expertly sourcing the best available crew from our extensive database, our candidates meet the highest industry standards. Our database is continuously growing with quality crew from Australia and overseas, catering to Captains and Owners on a global scale. With our vast reach and thorough qualifying processes, you can be sure that Yachtsmen will supply your operation with the best crew possible.

## SERVICE & REFIT

With a dedicated service & refit workshop in the world-class facilities at The Boat Works Gold Coast, our in-house team of engineers, shipwrights and detailers allows us to provide our clients with the best in yacht services, management & support. Our goal is to take the unknown out of ownership, with a skilled team of professional tradesmen who are focused on guaranteeing availability of the vessel for use, ensuring cost effective use of resources, and retaining the vessel's future resale value - so you get the most out of your investment.



EXPERTS IN OUR INDIVIDUAL FIELDS, TOGETHER WE PRESENT AN UNRIVALED BREADTH OF KNOWLEDGE AND SKILL



# ON DISPLAY

## BROKERAGE & CHARTER

Changing it up this year, instead of exhibiting on D arm (as we did the last 2 years), Yachtsmen International will be located within Sanctuary Cove's \$3.5M Pier C development. Easy to access from the marine village, Pier C provides the perfect platform for showcasing our impressive array of brokerage and charter yachts.

Over the years we have played host to a broad spectrum of luxury and sought-after vessels, from big brands such as Princess & Sunseeker, to impressive Superyachts of over 115' in length, to exciting sports yachts & game boats... our wide & varied range of brokerage vessel never fails to excite, with this year being no exception.

Among our display will be two of our stunning central agency charter vessels - PLEIADES II & LA MAR. Our Yachtsmen charter team is delighted to invite you to step aboard these two remarkable charter vessels and experience the unrivalled luxury offered by each, before they head north to their Whitsunday cruising grounds.

We look forward to warmly welcoming you to our biggest display yet!





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SALE & PURCHASE | NEW BUILD | CHARTER | SERVICE & REFIT | CREW